

TEWATOHNHI'SAKTHA

REVIEW

2nd Quarter Report: July - September 2011

CBS 2nd Generation Program kicks off

By Kara Paul
CBS Program Coordinator

The Career Building Skills Program (CBS) is in the process of wrapping up its first session of a renewed program. The original CBS program ended in the spring of 2011 and was only recently given a second life when a new and improved version was successfully negotiated with Human Resources and Skills Development Canada (HRSDC). Previously the CBS program had been successfully operating for two years and has seen 54 students graduate.

Current Session: The first session with a total of 20 students is currently completing their four-week stage. The session kicked off on September 26th 2011 with a group of students ready to learn and ex-

plore career and educational opportunities. Students had the opportunity to apply for stage placements locally and non-locally. Work placements range from private to public organizations and businesses, such as the Mohawk Council of Kahnawake, Community Services, schools, Step By Step, Kateri Memorial Hospital, and the Diabetes Prevention Program. Tewatohnhi'saktha and the CBS Program administrators are extremely grateful for all the support and enthusiasm we have received over the years from our partners, for accepting stagiers and encouraging our students.

Students will be completing their stage on Friday December 9th and return to Tewatohnhi'saktha for one week of wrap up activities and evaluations, graduating on December 16th. Many are expected to return to school in the new year, pursuing various educational opportunities and ventures. After our current session wraps up, a total of 74 students will have successfully completed the program.

Program Information: For anyone interested in participating, you will be happy to learn that the program has undergone some changes. Each session now runs for 12 weeks which includes the four-week stage at the end. We open the program with a two-week intensive self awareness/social skills component, followed by two weeks of labour market information and educational exploration. Participants visit local schools ranging from adult education and



Lakothahitahkhe Diabo, reception at M.C.K.

vocational training centers to colleges and universities. Many program participants have been motivated by the visits and often apply to the schools.

Students also learn about the fundamentals of working and learn new skills and tricks to become successful in school and in the workforce. This leads up to a four-week work placement/stage to give each student the opportunity to "test" an area of interest. For example, if you are someone interested in working with children, you are encouraged to stage with one of our local schools, daycare centers or after school programs.

Funding: E&T was successful in negotiating and securing funds from HRSDC (Human Resources and Skills Development Canada) under their Skills and Partnership Fund. The original application was made in October 2010 and official approval was obtained one year later in September 2011. Only four projects in Quebec have been approved to date under this program.

The project is for three years from October 2011 until September 2014 and the amount approved for the project is \$927,000. The project funding is to cover the co-ordination, cost of instructors, allowances and expenses for the participants and other administration costs. The project is to include 9 regular cohorts and three special summer sessions targeted at high school students.

Important Dates for Next Session: The next session of the CBS program will run from Monday January 9th 2012 through Friday March 30th. The deadline for application is Wednesday December 7th at 4pm. Applications can be found on the Tewatohnhi'saktha website or at our main reception located on the 3rd floor of the Kahnawake Business Complex.

For more information, or if you are a local business/organization looking to accept a stage student, please contact program Coordinator Kara Paul at 450-638-4280 kara.paul@kedc.biz.



Lance McComber, Independent Living Center.

KEY SUCCESS MEASURES (KSMs) - QUARTER 2

A SCOREBOARD OF OUR PROGRESS

The following chart illustrates the key success measures and the targets Tewaohnhisaktha achieved in Quarter 1 (April -June 2011 of the 2011-2012 Fiscal Year). The KSMs effectively measure how we are achieving our Vision and Mission.

REVENUE GENERATION DIVISION				
KSM	Q-2 Target	Q-2 Results	Annual Target	Results Year to date
Tewaohnhisaktha Consulting	\$15,000	\$24,222	TBD	\$45,747
Mohawk Internet Technologies	\$0	\$0	\$0	\$0
Billboards	\$2,400	\$2,400	\$9,600	\$4,800
Cell Towers	\$12,500	\$12,500	\$57,500	\$25,000
Onkwawista	\$0	\$0	\$1,700,000	\$0
Meeting Room/Office Space Rental	\$1,250	\$265	\$5,000	\$1,380
Interest on TBLF Loans	\$10,000	\$10,307	\$50,000	\$19,723
Business Complex	-\$12,404	\$12,053	\$9,751	\$57,041
Office Complex	\$19,398	\$70,025	\$195,481	\$131,326

SMALL BUSINESS SERVICES DIVISION				
KSM	Q-2 Target	Q-2 Results	Annual Target	Results Year to date
Number of businesses started or expanded*	*See annual target	1 Small	7 Micro, 4 Small 1 Medium	3 Micro 1 Small
Number of new jobs created by new business or business expansions	5	3 Full Time	20	3 Part Time 3 Full Time
New loans under TBLF	\$75,000	\$29,585	\$300,000	\$60,038

*Micro = 1 employee; Small business = 2.5 employees; medium business = 5-10 employees; large = 5-10 employees

SMALL BUSINESS SERVICES DIVISION: Operational Measures				
KSM	Q-2 Target	Q-2 Results	Annual Target	Results Year to date
Total client contacts	150	105	700	268
Total clients served	40	48	200	123
New clients	5	8	20	16
Dollar value of products	\$30,000	\$26,151	\$220,000	\$62,982

EMPLOYMENT & TRAINING DIVISION				
KSM	Q-2 Target	Q-2 Results	Average Annual Target	Results Year to date
Jobs created (unsubsidized)	20	18.8	20	17
Jobs created (subsidized)	9	21.1	9	15.6
Clients who attained unsubsidized employment	27	43.6	27	41.9
Clients who attained subsidized employment	11	21.6	11	16.4

FTE = Full-time equivalents (number of hours worked by all clients combined. 468.75 hours/quarterly or 1,875 hours/year)

EMPLOYMENT & TRAINING DIVISION: Operational Measures				
KSM	Q-2 Target	Q-2 Results	Annual Target	Results Year to date
Total clients served	188	145	750	540
Total client contacts	750	1154	3000	2180
New clients	44	77	175	139
Dollar value of products (represents tuition, allowance and child care)	\$240,488	\$191,214	\$961,950	\$460,211

Youth Programs

By Angie Marquis
Youth Programs Coordinator

Kahnawake Summer Student Employment Program

How time flies when you're having fun! The 2011 KSSEP has come and gone employing 35 students who are either in school full time at the high school, CEGEP and University level. The budget for the year was \$109,940.26 consisting of funding from Kahnawake Education Center (FNEC) and Tewaohnni'saktha

Employment & Training. Summer employment wrapped up with final site visits and final evaluations. Evaluation results from both students and employers provided valuable feedback to improve the program so look for some changes in the 2012 KSSEP!



Tewaohnni'saktha summer students, Marcus Saylor, Brooke Rice and Curran Jacobs.

Heads Up Program cooks up "The Inferno"



Aaron McComber works the grill at the Inferno BBQ and Car Wash.

This summer, we covered all of the basics including Intro to Entrepreneurship, Leadership, Marketing and Professionalism and Customer Service. We tried to incorporate as many activities as we could, to accommodate a variety of learning styles

There are 10 distinct lessons that our covered in each

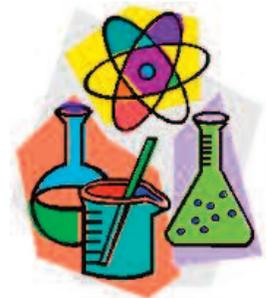
Heads Up session. Five of these lessons are business oriented and five of these are life skills that are useful to any individual: This summer, the business was similar to last year with a Barbecue and Car Wash. An addition to the business this year was lemonade as a sale item. The Inferno was a huge success.

Actua Science Camp

This was our second year hosting the Actua Science Camp. There were 30 Kids registered in 2-3 hours and we already have a waiting list for next year. Participants were provided with one free week of fun, learning and a catered lunch.

We are looking for a new location that is better suited to host children and science related activities, if your or-

ganization has a space available next summer please contact Angie Marquis 450.638.4280.



Staffing Update



Nancy Stacey

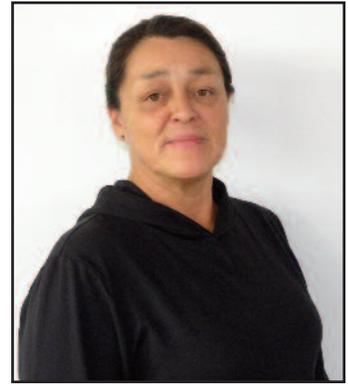
I'd like to introduce Tewatohnhisaktha's newest hires. Wahsontaha:wi Stacey was hired on September 19, 2011 as our Financial Clerk. She has a DEP in Accounting enhanced by experience working in different clerical positions. As our Financial Clerk, Wahsontaha:wi is responsible for administering our accounts payable and accounts receivables among

other financial duties.

Erica McComber was hired on November 4, 2011 as our Building Maintenance Superintendent at the Kahnawake Office Complex. She has many years experience providing cleaning services. As our Building Maintenance Superintendent, Erica is responsible for keeping the common areas of the Kahnawake Office Complex and surrounding grounds clean and maintained by en-



Wahsontaha:wi Stacey



Erica McComber

suring regular cleaning services are carried out and performing maintenance and general repairs. We are pleased to have them as members of

Tewatohnhisaktha's family and look forward to a long, pleasant and productive working relationship together.



Shop Kahnawake for Christmas

Give the gift that gives back to the Community

This holiday season, you can purchase Shop Kahnawake Gift Certificates Friday December 2, 2011 and Friday December 9, 2011 9:30 a.m.-4:00 p.m. - Services Complex lobby

You can also pick up certificates year-round at Tewatohnhisaktha's Offices.

Shop Kahnawake certificates are available at over 60 locations.

For a complete list of participants, please visit www.shopkahnawake.com



HELP WANTED

Replacement for Sick, Personal, Vacation Leaves

**On-call Maintenance
On-call Office Cleaning**

Maintenance at the Kahnawake Office Complex:

- Sweeping, mopping, vacuuming of common areas
- Interior/exterior window washing
- Emptying trash bins
- Minor facility repairs
- Upkeep of exterior grounds and interior common areas
- Cleans and disinfects public areas washrooms and fixtures

Hours: 7:00 a.m.-2:30 p.m.

Rate: \$14.67/hour

How to apply:

Please state your availability in your application. To apply, please send your resume and letter of intent to the attention of Leslie Morris, Executive Assistant. leslie.morris@kedc.biz

Office Cleaning at Tewatohnhisaktha Offices:

- Sweeping, mopping, vacuuming floors
- Dusting and disinfecting
- Emptying trash and recycling bins
- Bathroom cleaning
- Kitchen cleaning
- Interior Window Washing

5 Hours per day - duties to be carried out between

4:00 p.m. & 11:00 p.m.

Rate: \$12.47/hour

Tewatohnhisaktha

Kahnawake Economic Development Commission
P.O. Box 1110
Kahnawake Mohawk Territory
JOL 1B0



TEWATOHNHI'SAKTHA

Our vision is a self-sufficient Community that fosters quality of life for Kanien'kehá:ka ne Kahnawakehrónon and creates collective prosperity for future generations consistent with our cultural values.

CONTACT US:

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www.kedc.biz

www.shopkahnawake.com