

TEWATOHNHI'SAKTHA

REVIEW

3rd Quarter Report: October - December 2011

Strategic Community Health Careers Scholarship Recipients



SCHC Scholarship recipients along with representatives from Tewatohnhi'saktha, the Kahnawake Education Center, and Kateri Memorial Hospital Center.

In November, Strategic Community Health Careers (SCHC) awarded a total of \$12,200 in scholarships to eight Kahnawake students who are studying health careers. Scholarships were awarded to Wahienhawi Barnes (Nursing), Samantha Cross (Nursing), Doris Day (Nursing), Sarah Horne (M SC Nutrition), Kariwakeron Montour (Home Care Assistance), Kourtney Myiow (Nursing), Carrie-Ann Phillips (Nursing), and Laurie Whitebean (Nursing).

SCHC has been offering algebra, science, and chemistry courses for students who need these pre-requisites to enter a health program. Now in its second year, evening courses are delivered through John Abbott College at Kahnawake Survival School. Nine students from last year's courses are now enrolled in the Champlain College St-Lambert Nursing Program.

"As a community organization concerned with the health and well-being

of all Kahnawakehro:non, we are very pleased that more and more young people are choosing a career in health. It is an honourable and rewarding field with so many wonderful opportunities right here in our community, now and in the future," said Valerie Diabo, Director of Nursing at KMHC.

Initiated in 2010 to meet the existing and expanding labour market needs of in Kahnawake's health sector, SCHC is a collaborative project between

Tewatohnhi'saktha, Kateri Memorial Hospital Center and the Kahnawake Education Center, that promotes health careers and provides support to students who study in these fields. The SCHC Working Group is pleased with the success of this project so far, and are confident that these awards will help the individuals complete their respective programs. In addition this will serve to elevate the opportunities presented in the health sector.

Tewatohnhi'saktha selected to create Adult Education Center in Kahnawake

The First Nations Human Resources Development Commission of Quebec (FNHRDCQ) was recently mandated to select host sites for two Regional Adult Education Centers in Quebec; one serving the English speaking First Nation Communities and the other serving the French speaking First Nation Communities.

Tewatohnhi'saktha Employment & Training Division in conjunction with Listuguj Mi'gma'q Development Center, submitted a joint proposal on Oct. 7, 2011 to the First Nations Human Resources Development Commission of Quebec to manage and operate a Regional Aboriginal Adult Education

Centre to serve English speaking First Nations students in Quebec.

It was announced on November 2 2011, that the proposal submitted jointly by Kahnawake and Listuguj was accepted as the English center to commence offering services in September 2013. The centers will be independently

located in Kahnawake and Listuguj but will function as one entity. In the coming months, the parties will meet with educational funding bodies and stakeholders to determine the next steps toward the realization of the center and to develop a comprehensive business and implementation plan.

KEY SUCCESS MEASURES (KSMs) - QUARTER 3

A SCOREBOARD OF OUR PROGRESS

The following chart illustrates the key success measures and the targets Tewaohnni'saktha achieved in Quarter 3 (October -December 2011 of the 2011-2012 Fiscal Year). The KSMs effectively measure how we are achieving our Vision and Mission.

REVENUE GENERATION				
KSM	Q-3 Target	Q-3 Results	Annual Target	Results Year to date
Tewaohnni'saktha Consulting	\$10,000	\$1,840	\$68,000	\$47,587
Mohawk Internet Technologies	\$0	\$0	\$0	\$0
Billboards	\$2,400	\$2,400	\$9,600	\$7,200
Cell Towers	\$12,500	\$12,500	\$57,500	\$37,500
Onkwawista	\$0	\$0	\$1,700,000	\$0
Meeting Room/Office Space Rental	\$1,250	\$9,284	\$20,000	\$10,664
Interest on TBLF Loans	\$15,000	\$9,784	\$50,000	\$29,507
Kahnawake Business Complex	\$1,716	\$12,660	\$9,752	\$69,702
Kahnawake Office Complex	\$67,987	-\$46,411	\$195,481	\$84,915

SMALL BUSINESS SERVICES DIVISION				
KSM	Q-3 Target	Q-3 Results	Annual Target	Results Year to date
Number of businesses started or expanded*	*See annual target	1 Micro 3 Small	7 Micro, 4 Small 1 Medium	4 Micro 4 Small
Number of new jobs created by new business or business expansions	5	4 Part Time 9 Full Time	20	7 Part Time 12 Full Time
New loans under TBLF	\$75,000	\$0	\$300,000	\$60,038

*Micro = 1 employee; Small business = 2.5 employees; medium business = 5-10 employees; large = 5-10 employees

SMALL BUSINESS SERVICES DIVISION: Operational Measures				
KSM	Q-3 Target	Q-3 Results	Annual Target	Results Year to date
Total client contacts	150	102	700	370
Total clients served	25	39	200	162
New clients	5	4	20	20
Dollar value of products	\$60,000	\$29,782	\$220,000	\$92,764

EMPLOYMENT & TRAINING DIVISION				
KSM	Q-3 FTE Target	Q-3 FTE Results	Average Annual Target	Results Year to date
Jobs created (unsubsidized)	20	18.4	20	17.4
Jobs created (subsidized)	9	2.7	9	11.3
Clients who attained unsubsidized employment	27	39.6	27	41.1
Clients who attained subsidized employment	11	3.6	11	12.1

FTE = Full-time equivalents (number of hours worked by all clients combined. 468.75 hours/quarterly or 1,875 hours/year)

EMPLOYMENT & TRAINING DIVISION: Operational Measures				
KSM	Q-3 Target	Q-3 Results	Annual Target	Results Year to date
Total clients served	187	86	750	626
Total client contacts	750	901	3000	3081
New clients	44	54	175	193
Dollar value of products (represents tuition, allowance and child care)	\$240,487	\$256,480	\$961,950	\$716,691

Tewatohnni'saktha Scholarship Fund



Dawn Marquis receives the final installment of the \$3,000 the Tewatohnni'saktha Economic Development and Business Scholarship award.

The Economic Development and Business Scholarship Fund was created in November 2010 to support, acknowledge, and honour Kahnawà:ke students' academic ambitions to pursue their post-secondary studies in the fields of Business, Business Administration, Economic Development, and Information Technology. The scholarship fund was initiated by Tewatohnni'saktha to encourage students to enter into these fields that very few Kahnawakehró:non are currently pursuing.

Full-time university students are eligible for a \$3,000 monetary scholarship award funded by Tewatohnni'saktha and the Morris Mohawk Gaming Group, who has generously donated a portion

for the Information Technology program of studies. The scholarship offers the undergraduate student a fixed scholarship sum payable over the course of the student's university career, upon completion of certain milestones.

Tewatohnni'saktha proudly congratulates Dawn Marquis on being the first recipient of the Economic Development and Business Scholarship Fund. Dawn has recently completed her Bachelor of Commerce with a Major in Human Resource Management. We wish her success in her chosen career field.

The next application deadline for the Economic Development and Business Scholarship Fund is April 1, 2012.

KAHNAWÀ:KE SUSTAINABLE ENERGIES

The supply contract for Kahnawà:ke Sustainable Energies' (KSE) wind energy project was approved on November 18, 2011, by the Régie de l'Énergie. This regulatory administrative process reviewed and confirmed the energy supply contracts for all of the projects selected in the Hydro Quebec's 2009 Call for Tenders.

In the near future KSE will

begin an Impact Study as part of the evaluation process, as required by the Bureau d'audiences publiques sur l'environnement (BAPE). A series of independent studies will be required to evaluate the project's potential impacts on people and the environment.

In addition to these normal requirements, KSE plans to directly involve all interested parties, espe-

cially the residents from both Kahnawà:ke and Saint-Cyprien-de-Napierville, in the project evaluation phase and integrate their concerns in the impact study prior to BAPE public hearings. During this evaluation phase community members may ask questions and express concerns about the project in a two-way dialogue with KSE.



KSE is pleased to contribute to the development of clean and sustainable energy. We strongly believe that renewable energy will bring social, environmental and economic benefits for all parties involved in this project.





Changes to the Shopkahnawake.com website

Small Business Services is pleased to announce that we have made some changes to the shopkahnawake.com website.

What does this mean for you as a business owner?

It means that we are able to make changes on the website as they occur and not be dependent on a third party to make them for us.

Changes to the administration section include:

- ☞ Redesign of interface to make it user friendly and intuitive
- ☞ Addition of business logo or business card to business listing

- ☞ Events in the 'Calendar of Events' will have a start and end date (Expired events will not be displayed)
- ☞ Ability to add/remove business categories
- ☞ Export/print entries alphabetically or by categories

In order to improve user experience and functionality, the following front end changes were made:

- ☞ Tourism booklet will be displayed as an actual book where you can flip pages
- ☞ Quick search feature for business listings to make it easier for the users to find what they are looking for

- ☞ Featured business will be random and change automatically between listings that have a logo and website or Facebook page
- ☞ 'Contact Us' form will be on the left where users can easily contact a Business Services Officer (BSO)

We are inviting the business community to visit www.shopkahnawake.com, review your business information for accuracy, and contact Daryl Leclaire (daryl.leclaire@kedc.biz or 450-638-4280) if you require changes or would like to add your business logo or business card and a small description of your products or services.

Strategic Planning with outside input

Tewatohnni'saktha is currently developing its 3-year strategic plan with the help of DPRA Canada Inc. For the first time, Tewatohnni'saktha will require the community's participation to ensure that we have a better idea of the direction the community wants Tewatohnni'saktha to pursue. In the past, only Tewatohnni'saktha's staff and MCK representatives participated in the development of the strategic plan.

Tewatohnni'saktha will be hosting a community focus group session on February 15, 2012, where community members will provide their input into Tewatohnni'saktha's strategic direction. We will also be conducting interviews with community businesses, and past and present clients of the Employment & Training Division. The purpose of these interviews is to gather information on how Tewatohnni'saktha can better serve client needs, get an outside perspective of the state of Kahnawà:ke's economy and how Tewatohnni'saktha can make more of a difference.

Group meetings will also be held with the Executive Directors of the various community organizations, post-secondary educational institutions outside of Kahnawà:ke, and economic development organizations from the surrounding communities.

The 3-year strategic plan will be completed by mid-March. Community members interested in participating in any of the above-mentioned, information-gathering initiatives can contact Patricia Deer, Executive Assistant (patricia.deer@kedc.biz 450.638.4280).



Our vision is a self-sufficient Community that fosters quality of life for Kanien'kehá:ka ne Kahnawakehró:non and creates collective prosperity for future generations consistent with our cultural values.

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